

# Why Choose Us?

## What Makes Us Different

1. Our staff are fully qualified, experienced and enthusiastic!
2. We are dedicated to making the process of buying or selling your home as easy and successful as possible.
3. We are proactive and systematic in our approach and respond quickly and efficiently to your specific needs.
4. We are committed to providing the highest quality professional services in the real estate industry. We explain each step of the process to our clients and act in their best interests.

## Selling

1. We specialise in sales and finding the best offers for our vendors. We submit all written offers and assist with negotiations.
2. We provide maximum exposure for your property through a variety of means – via the internet through domain.com.au, realestate.com and our website your property will be presented on a worldwide scale. Additionally, we also use the more traditional means of newsletters, window displays and Newspaper services.
3. We develop a marketing strategy for your property which will highlight your property's best features and increase its marketability.
4. We will assist you to review the available financing options and to secure the right loan with the best interest rate.
5. We will explain the relevant legal and real estate procedures and regulations at all stages of the selling process.
6. We perform searches through RP Data, Councils and the Land Titles Office to provide you with an accurate market appraisal to help you set the right listing price for the value of your property.
7. We provide high level customer service by personally escorting potential buyers to show your property.

## Renting for Landlords

1. We have a low rental management fees – a flat rate of 5.5% (plus GST) which allows you to maximise your rental income.
2. We ensure that all prospective tenants undergo a rigorous selection process to ensure that only good tenants are obtained for your property. This process includes detailed checks of the tenant's rental history, financial capability, employment history and photo identification.